

2022 **WEBINAR** SERIES

THE PRICE OF LEADERSHIP

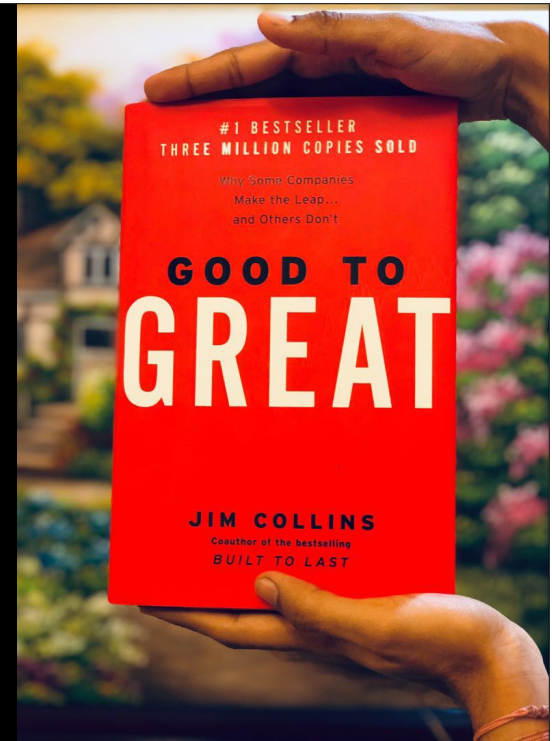
INFLUENCE COMES
WITH A COST

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GREATNESS IS NOT
A FUNCTION OF
CIRCUMSTANCE.

GREATNESS IS
LARGELY A
MATTER OF
CONSCIOUS
CHOICE.



WHY WOULD ANYONE WANT A LEADERSHIP POSITION?



PEOPLE ARE YOUR MOST IMPORTANT PROJECT!



INFLUENCE X IMPACT = YOUR LIFE LEGACY

THREE KEYS TO IMPROVING YOUR LEADERSHIP EFFECTIVENESS



- BUILD RELATIONSHIPS
- ENLIST HELP
- DELEGATE TASKS



THERE ARE SOME THINGS ONLY YOU CAN DO...

EVERYTHING ELSE COULD BE DELEGATED!

I didn't say it was your fault.

I said I was going to Blame you!

YOU CAN'T DELEGATE RESPONSIBILITY!

“THE KEY TO SUCCESSFUL LEADERSHIP TODAY IS INFLUENCE, NOT AUTHORITY.” Ken Blanchard

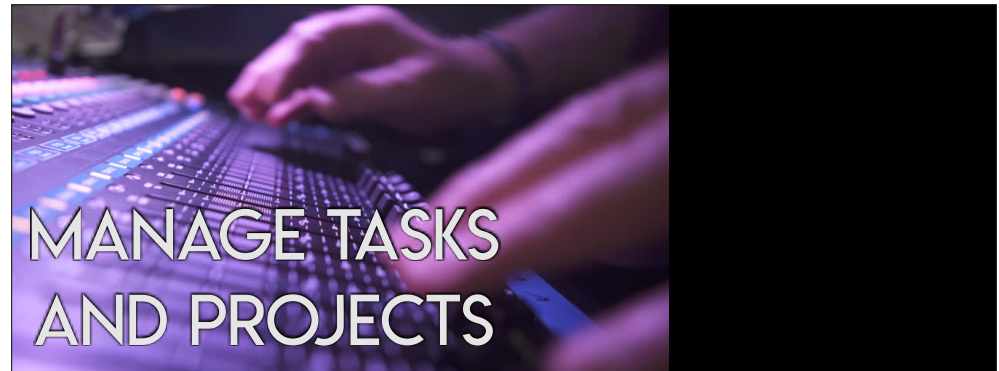


HOW WOULD YOU LIKE TO BE KNOWN?



- BY YOUR EMPLOYEES
- BY YOUR MANAGER(S)
- BY YOUR CUSTOMERS
- BY EMPLOYEES' FAMILIES
- BY YOUR FAMILY
- BY YOUR GREAT GRANDCHILDREN

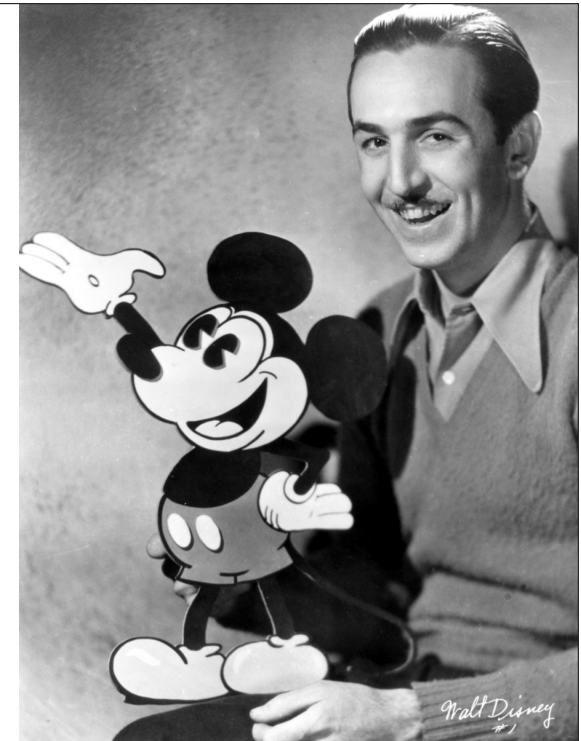
RESIST THE TEMPTATION TO “MANAGE!”



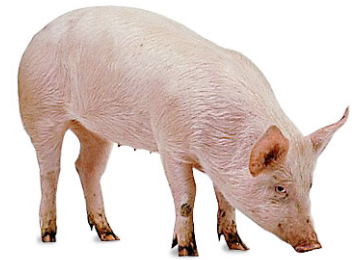


The way to get started is to quit talking and begin doing.

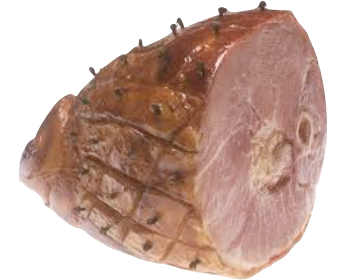
Walt Disney



IN ANY MOMENT OF DECISION,
THE BEST THING YOU CAN DO IS THE RIGHT THING,
THE NEXT BEST THING IS THE WRONG THING,
AND THE WORST THING YOU CAN DO IS NOTHING.



COMMITMENT IS COSTLY!



LET'S CONNECT



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WHAT
PRICE ARE
YOU
WILLING
TO PAY?



CUSTOMIZED TRAINING • KEYNOTES • PERSONAL COACHING

designed to help you better **ENGAGE, EQUIP, AND EMPOWER** your team members



Randy Anderson works with individuals, teams, and entire organizations to help people increase their productivity, help the organizations they work for increase profitability, and to help them find greater fulfillment in their job and in their personal life.



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