

# Counting the Cost of Climate Change

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# 2025 WEBNAR SERIES



#### **Objectives**

- Understand how climate change is affecting the property insurance market.
- Explore how insurers and regulators are responding.
- Identify strategic tools for navigating premium increases and capacity shortfalls.

### Weathering the Storm

- How Climate Change Is Reshaping Property Insurance
- Understanding Market
  Shifts, Strategies and
  Resilience Tools

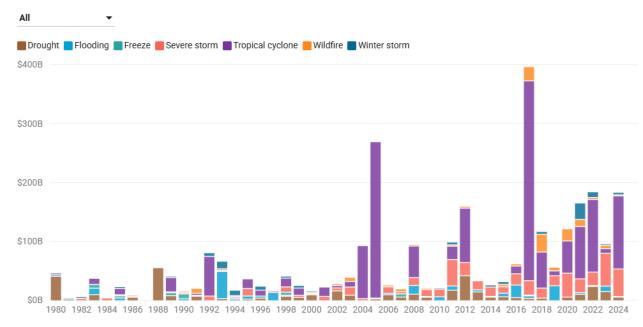


#### The Climate Crisis by the Numbers

- \$183B in insured losses from 27 disasters in 2024 alone!
- Top 3 threats: Wildfires, SCS & Hail, Flooding

#### Costs of billion-dollar disasters are increasing

U.S. billion-dollar disaster events by (CPI-adjusted) cost and type, 1980-2024



Use menu to filter by disaster event type.

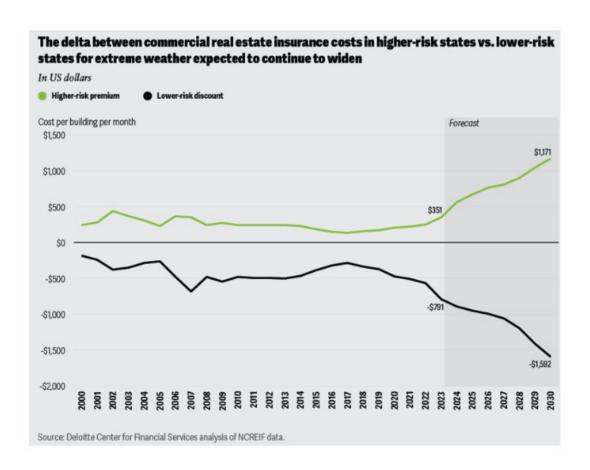
Source: National Oceanic and Atmospheric Administration, "U.S. Billion-Dollar Weather and Climate Disasters (2025)" (last accessed February 2025).

Chart: Center for American Progress

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# How is the Insurance Industry Responding?

Rising premiums in high-risk zones

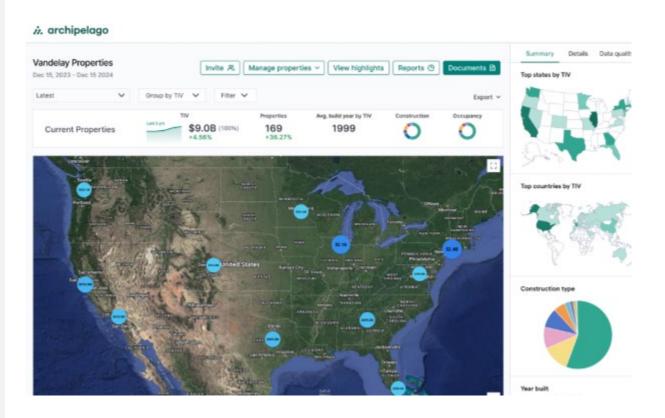


#### Market Disruption & Coverage Gaps

- Reduced or excluded coverages:
  - Hail
  - SCS
  - Tornado
- Non-renewals and market exits
- > Example: CA wildfire, FL coastal risk

#### Insurer Adaptation -Data & Technology

Use of satellite imagery, AI and CAT modeling



### Insurer Adaptation -Data & Technology

- Real-time risk scoring and pricing
- Using predictive analytics



#### **Climate-Focused Products**

- Parametric insurance
- Event-triggered payouts







### Climate-Focused Products

- > Captives and risk pools
- Resilience credits and green underwriting



#### ESG and Regulatory Pressures

- TCFD, NAIC climate disclosures
- Insurers divesting from coal and carbon-intensive industries
- Pressure on transparency and long-term solvency



#### Public Entity Spotlight

Unique insurance challenges faced by municipalities, utilities and schools



#### Impact on Lending and Real Estate

Insurance availability and affordability are starting to affect real estate transactions and financing

#### Results:

Deals stalled or cancelled due to insurance gaps

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What can you do?!?

#### **Property Owner Strategies**



Know your risk!



Are you exposed to flood? Hail/SCS? Wildfire?



Work with your brokers and insurance companies to understand your risk.

#### Property Owner Strategies: Flood

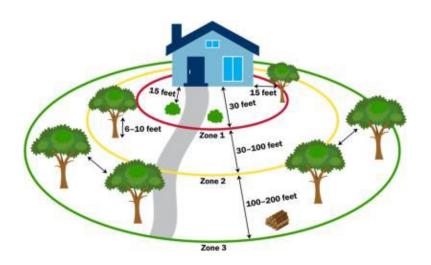
- Floodwalls
- Barriers
- Curbs
- Lift your critical infrastructure
- Remove high value equipment from low grade spaces





#### Property Owner Strategies: wildfire

- Create a defensible space
- > Clean gutters and rooftops





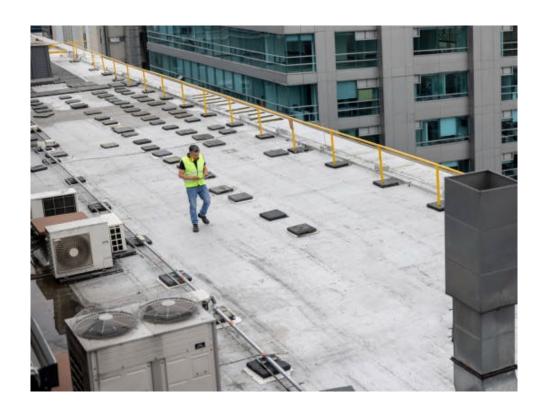
#### Investing in Hail Loss Mitigation Strategies

Proactive Prevention Measures



### Pre-Loss Roof Inspections

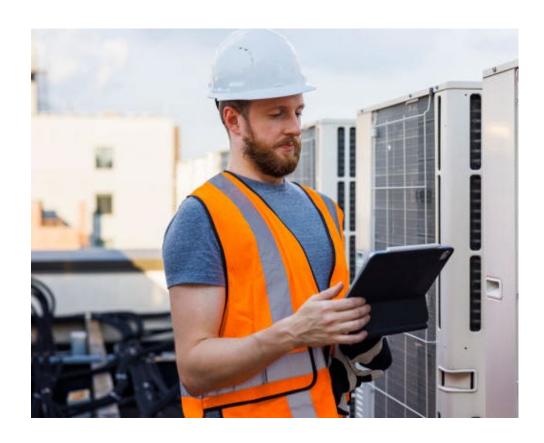
- Regular roof inspections as part of a preventative maintenance strategy.
- Identifying blisters, cracks or tears in the roof cover.
- Checking for standing water, damaged flashing, HVAC convers or even plant growth.



### Spring Inspection Strategy

### April Showers bring May flowers!

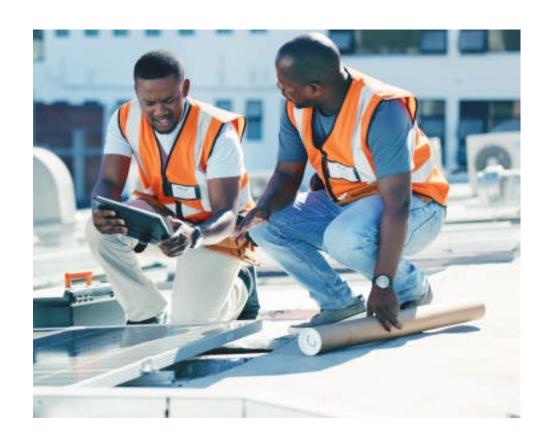
- March inspections to prepare for April/May storms.
- Drains, gutter and scuppers cleared.
- > Full roof flashing inspections.
- Go over the Emergency Response Plan.
- Stock your emergency response supplies (Tarps, sealants, boards for windows, etc.)
- Reach out to your disaster recovery contractors.



#### Pre-Incident Planning

### Essential for Natural Hazards

- Establishing contractor relationships with Disaster Relief companies.
- How much does a new roof cost?
- Who would you call for damage recovery?
- Where are your vulnerabilities?
- When stuff hits the fan, it's better to have your contractor on speed dial.
- Companies, like Cotton GDS, who conduct catastrophe preplanning as a part of their service.



### Post-Event Roof Inspections

#### Don't Calm After the Storm!

- > Time is of the essence!
- Get on the roofs and look for damages.
- Prioritize critical buildings, expensive roofs and vulnerable roofs.





### Roof Replacement Planning

Remember: Age of Roof is a Significant Factor in Loss Expectancy

Commercial roof covers have a typical lifespan of 15-25 years, depending on material, environment, etc.

Metal roofs have 50-70 years

Consider: Upgrading to VSH or SH-rated roofs?

#### Broker's Role in Navigating Crisis

Talk to your Broker!!!

**SOV** audits

**Engineering Engagement** 

Marketing strategy

Alternative risk financing

Property Loss Prevention Strategy

#### **Key Takeaways**



Climate change is reshaping risk and insurance access.



Data, innovation and ESG are driving underwriting changes.



Policyholders must act as partners in risk management.



Work with your brokers and insurance companies to understand and mitigate.

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#### **Q&A**

"What challenges are you facing in your property insurance renewal?"

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#### Thank You/Contact Information

Name, title, email, LinkedIn or company URL



# The More Rewarding Way to Manage Risk